

PRESS RELEASE

NEXTALIA ANNOUNCES THE SALE OF DIAGRAM: FIRST EXIT FOR THE NEXTALIA PRIVATE EQUITY FUND

Milan, 23 December 2024 – **Nextalia SGR S.p.A.** (“**Nextalia**” or the “**Firm**”) announces that it has signed a binding agreement for the sale of its entire stake in the **Diagram Group** (the “**Group**” or “**Diagram**”) to a consortium consisting of CDP Equity and Trilantic Europe (the “**Transaction**”). The Transaction includes, among other things, the reinvestment of BF Agricola S.r.l., a company controlled by B.F. S.p.A. (“**BF**”), and the top management of Diagram, led by CEO Roberto Mancini, alongside the new shareholders. This marks the first exit of the Nextalia Private Equity fund, just two years after the initial investment.

Diagram is a **leader in precision farming services, technological solutions, and software applications for the agricultural sector**. The Group serves a diverse range of clients – including farmers, agri-food supply chains, banks, insurance companies, and public entities – with proprietary technological solutions. With the support of Nextalia, Diagram has completed an ambitious acquisition strategy aimed at expanding its portfolio of expertise, technologies, and markets. Under the direction of its top management, the Group has experienced exponential growth and is now recognized as one of the leading operators in its target market in Europe.

The Transaction proves Nextalia's ability to support the creation of leading companies in their respective sectors. Thanks to its unique contribution of strategic expertise and distinctive network, Nextalia stands out in the private market landscape as a strategic partner for the development and success of its portfolio companies.

Francesco Canzonieri, CEO of Nextalia, commented: "We are proud of the journey undertaken by Diagram under Nextalia's guidance. This transaction, the first exit of our flagship fund Nextalia Private Equity, is a tangible testament to our ability to create value through solid industrial strategies and active support from Nextalia. In just two years, Diagram has consolidated a leadership position in the agritech market, laying a strong foundation for sustainable future growth."

Federico Vecchioni, CEO of BF, stated: "This transaction demonstrates the commitment of the BF Group in promoting innovative and sustainable solutions for the agribusiness sector. Thanks to the partnership with Nextalia, of which we are proud shareholders, Diagram has become a European champion; our reinvestment reflects our confidence in the project and in the Group's ability to continue innovating."

Roberto Mancini, CEO of Diagram, added: "I would like to thank the Nextalia team for their valuable support and assistance in these two years, we have quickly built a European leader in its target market, laying the foundations for a solid and tangible growth path."

The completion of the Transaction is subject to conditions precedent in line with market practice for this type of transactions.

Nextalia and Diagram were advised by Intesa Sanpaolo (through the Corporate Finance Mid Cap department of IMI Corporate & Investment Banking Division), Deloitte, Legance, Latham & Watkins, Tremonti Romagnoli Piccardi e Associati and Orrick, Herrington & Sutcliffe for UK matters, and ERM. BF group was advised by Esiodo.

***Nextalia SGR S.p.A.** is an investment platform promoted by Francesco Canzonieri together with leading Italian institutional investors (Intesa Sanpaolo, UnipolSai Assicurazioni, Fondazione ENPAM, H14, Istituto Atesino di Sviluppo, Confindustria, Bonifiche Ferraresi and Micheli Associati), set up with the aim of investing in Italian excellence to drive sustainable growth.*

With over one and a half billion euros in assets under management, Nextalia has established itself as a key Italian player in private market investments, leveraging its extensive network and the expertise of a highly qualified team. In just over three years since its foundation, Nextalia manages four funds: “Nextalia Private Equity”, “Nextalia Credit Opportunities”, “Nextalia Ventures” and “Nextalia Capitale Rilancio”.

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